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[October 2, 2014](#)  
District II Meeting  
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[October 8-9, 2014](#)  
MPGA Board of  
Directors Meeting

### Special Edition, Issue #100

## NPGA Requests Michigan Assistance for Finger Lakes Storage

Over the past month, the NPGA has been hard at work gathering support for a bi-partisan "Dear Colleague" letter from elected members of the US House of Representatives to New York Governor Cuomo addressing the Finger Lakes storage facility. Congressmen Robert Latta (R-OH) and Tim Walz (D-MN) are spearheading the letter on behalf of the propane industry.

As this effort moves forward, the NPGA requests help from all Michigan members. Specifically, the NPGA would like you to contact your US Representative and urge him/her to sign on to the "Dear Colleague" letter.

So far, the NPGA has met with 36 US Representatives, both Republicans and Democrats, about this letter and urged them to sign on.

As background, the Finger Lakes project would add nearly 90 million gallons of storage in existing salt caverns. The facility would connect to the existing TEPPCO pipeline and would also be accessible by truck and rail. The project has been under review for over 4 years and it is being delayed now due to local politics.

From a Michigan standpoint, adding storage in the Northeast would presumably ease congestion and access to storage here in Michigan and throughout the Midwest as fewer propane companies from the Northeast would travel to the Midwest for propane supply.

The NPGA has already shared the Dear Colleague letter with the US Representatives from Michigan. **So the request is simply to urge your Congressman/Congresswoman to review the Dear Colleague letter that Congressmen Latta and Walz drafted and to sign on to the letter as well.**

Please call your Congressman/Congresswoman today! Congress will be back in session next week, and the final day to sign on to this letter is Friday, September 12th.

**Below are the numbers for Michigan US Representatives:**

Congressman Justin Amash - (202) 225-3831  
Congressman Dan Benishek - (202) 225-4735  
Congressman Kerry Bentivolio - (202) 225-8171

Bavarian Inn Resort &  
Conference Center  
Frankenmuth, MI

December 18, 2014  
MPGA Past Presidents  
Council Meeting  
Comfort Inn  
Mt. Pleasant, MI

December 18, 2014  
Michigan PERC Chairs  
Planning Meeting  
Comfort Inn  
Mt. Pleasant, MI

January 13-14, 2015  
MPGA Board of  
Directors Meeting  
Soaring Eagle Casino &  
Resort  
Mt. Pleasant, MI

April 28-29, 2015  
MPGA Board of  
Directors Meeting  
Treetops Resort  
Gaylord, MI

May 5, 2015  
Midwest Propane Golf  
Outing  
Bent Tree Golf Course  
Sunbury, OH

May 5-7, 2015  
Midwest Propane Gas  
Convention  
Hilton Polaris Hotel  
Columbus, OH

May 6, 2015  
MPGA Board of  
Directors Meeting  
Hilton Polaris Hotel  
Columbus, OH

May 20, 2015  
MPGA Propane Safety

Congressman Dave Camp - (202) 225-3561  
Congressman John Conyers - (202) 225-5126  
Congressman John Dingell - (202) 225-4071  
Congressman Bill Huizenga - (202) 225-4401  
Congressman Dan Kildee - (202) 225-3611  
Congressman Sander Levin - (202) 225-4961  
Congresswoman Candice Miller - (202) 225-2106  
Congressman Gary Peters - (202) 225-5802  
Congressman Mike Rogers - (202) 225-4872  
Congressman Fred Upton - (202) 225-3761  
Congressman Tim Walberg - (202) 225-6276

Awareness Day  
Michigan State Capitol  
Lawn  
Lansing, MI

July 22-24, 2015  
MPGA Annual Summer  
Convention  
Bavarian Inn &  
Conference Center  
Frankenmuth, MI

July 24, 2015  
MPGA Board of  
Directors Meeting  
Hilton Polaris Hotel  
Columbus, OH



### Comprehensive Insurance Services

The MPGA has teamed with Beckwith Financial Group to offer you complete insurance coverage and financial planning services. Simply [click here](#) and find out how "the big B" can help you enjoy exclusive benefits offered only to MPGA members.



### Credit Card Processing Services

Veracity Payment Solutions - the association's endorsed credit card processing company-now offers a new "two-sided interchange" pricing model. The average processing rate for a propane dealer is expected to drop to 1.40 percent.

To learn more about "two-sided interchange" and how it can significantly reduce credit card processing costs, contact Chuck Shults at Veracity at 888.599.2209 and let them know you are an MPGA member. Or [click here](#) for more information.



### Mobile Phone

Take advantage of smartphone and calling plan offers from Verizon Wireless and National Purchasing Partners-Energy. Receive exclusive discounts on eligible calling plans along with great discounts on select smartphones to help your employees remain connected, productive and efficient. Sign up today with Verizon Wireless and take advantage of these exclusive savings and promotions. Save 22% off your Verizon Wireless monthly access fees. For more information visit [www.mynpp.com](http://www.mynpp.com) or call 800-810-3909.



## Customer Appliance Protection Plans

Your customers' home and family are important. You can trust our experience, our legacy, our team, to provide them with the best equipment, knowledge, safety and service. Across Canada and the US, the Direct Energy Home Services team leads the way in heating and cooling, water heaters, plumbing, electrical work, maintenance and protection plans. Interested in eliminating home repair and replacement costs for your customers.

Contact [David Michael](#) or call 740.302.3240 to schedule a consultation.



## Human Resource Services

Saving time and money while significantly reducing employee-related liability are goals for all business owners. Keystone HR (formerly known as The Foundation Team), the association's endorsed HR service provider, converts these goals into reality by effectively handling part or all of the human resources functions within a company. From payroll processing services to providing worker's compensation and unemployment insurance for your employees, Keystone HR is legally responsible for most of your employee support activities including labor law compliance, tax compliance, worker's compensation and unemployment claims handling and much more. Keystone HR provides your HR management so you and your team can focus your efforts on core business activities that drive profitability. Contact Keystone at (888) 811-0450 or by email at [fbenages@keystonepeo.com](mailto:fbenages@keystonepeo.com).



## Customer Credit & Collection Services

The MPGA knows that managing customer credit and collection are among the top challenges our members face. The MPGA also knows how much you value the loyalty of your customers when dealing with sensitive credit issues. That is why the MPGA has teamed with Transworld Systems and CashFlow Consultants, LLC to bring you their GreenFlag Profit Recovery program. With Transworld's proven system of diplomatic contacts, your slow-paying accounts are conditioned for urgency to pay on time, while maintaining customer satisfaction and loyalty. Transworld Systems has the impact of third-party intervention while allowing you to maintain complete control of the process, and their GreenFlag Profit Recovery service features a low, flat fee. Transworld serves over 1,100 propane and heating oil locations nationwide, and has a success rate of 4 times the industry average. Discover the benefits and value that the GreenFlag Profit Recovery program from Transworld Systems can provide your propane company. Contact CashFlow Consultants, LLC, your exclusive MPGA agents, at 517-662-0126.

### Disclaimer

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